

Investment Diligence and Research

Trucking Company
Due Diligence

April 2024



Trucking Company Due Diligence

TresVista performed due diligence by consolidating and analyzing Data Room files for a target company operating in the USPS HCR Industry

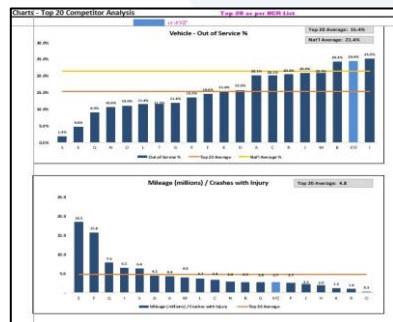
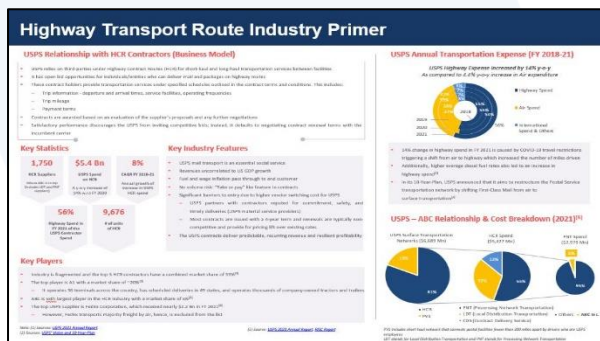
Request Overview

- To perform Due Diligence analysis on a target company operating in the USPS Highway Contract Route (HCR) Industry and to analyze and consolidate various Data Room files to draw inferences into the operations of the firm and identify discrepancies in the data
- To analyze the current status of the Company with regards to number of miles driven, driver statistics, historical revenue for various contract types and equipment analysis
- To create a Confidential Information Memorandum and a Competitor Analysis on key metrics and looking into precedent and trading comparable in the USPS Highway Contract Route Industry

Final Deliverable and Value Add

- Analyzed data to understand the firm's operations and identify any discrepancies
- Created the skeleton of the Confidential Information Memorandum and sourced the required information via online search / data room
- Built a 3-page Teaser using information from the Confidential Information Memorandum
- Built a template and used Factset to pull data for direct peers and analyzed the performance of top 20 players in the industry

Output Snapshot



Cost Category	2018	2019	2020	2021
Motor Vehicle Cost	\$ 9,521,340.00	\$ 10,735,912.00	\$ 11,940,000.00	\$ 13,145,000.00
Tires Cost	\$ 3,893,080.40	\$ 4,500,000.00	\$ 5,100,000.00	\$ 5,700,000.00
Operational Cost (Repairs, repair labor, tires, etc.)	\$ 11,914,108.00	\$ 13,500,000.00	\$ 15,100,000.00	\$ 16,700,000.00
Taxes	\$ 20,900.00	\$ 20,900.00	\$ 20,900.00	\$ 20,900.00
Vehicle Registration	\$ 808,520.00	\$ 808,520.00	\$ 808,520.00	\$ 808,520.00
Maintenance	\$ 3,048,420.00	\$ 3,048,420.00	\$ 3,048,420.00	\$ 3,048,420.00
General Overhead	\$ 9,987,996.80	\$ 9,987,996.80	\$ 9,987,996.80	\$ 9,987,996.80
Fuel	\$ 54,623,911.47	\$ 54,623,911.47	\$ 54,623,911.47	\$ 54,623,911.47
Oil	\$ 98,622.70	\$ 98,622.70	\$ 98,622.70	\$ 98,622.70
Insurance	\$ 6,086,708.00	\$ 6,086,708.00	\$ 6,086,708.00	\$ 6,086,708.00
Road Taxes	\$ 27,740.48	\$ 27,740.48	\$ 27,740.48	\$ 27,740.48
Total	\$ 104,940,000.00	\$ 116,000,000.00	\$ 127,000,000.00	\$ 138,000,000.00
Total Fuel and Operational Costs	\$ 65,644,000.00	\$ 71,000,000.00	\$ 77,000,000.00	\$ 83,000,000.00

The background features a dark blue field with two large, overlapping geometric shapes. On the left, a light blue shape points downwards. On the right, an orange shape points upwards. The two shapes meet at a central point, creating a V-shape.

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